

# **Five Reasons Why Recommended Supplies Matter for Philips**

## **Patient Monitors**

When it comes to multi-patient accessories and single-use consumables, Philips only recommends two sources for equipping its patient monitors: the supplies it validates and certain supplies from verified third parties.

Why the firm stance? Well, it's a bit like Cinderella and the search for the owner of that famous glass slipper. Surely there were tantalizing moments when the mystery appeared solved. Yet those initial impressions ultimately proved fleeting, as only one foot could easily slide on the slipper, plus rely on it for walking and dancing.

Likewise, the right fit can make all the difference when deploying Philips monitors, with a lasting connection to count on.

Unlike the fairytale, though, Philips and its trusted partners offer a range of approved, accessible solutions from which to choose, rather than a single, fixed match. Patient monitoring also poses much greater stakes than who gets to ride off with Prince Charming. A quick look at the potential impact of supplies that are validated (by Philips) or verified (via a vetted third party) shows why.

### **Reason 1: Support accurate readings**

Clinicians rely on accurate readings to provide appropriate care, complete required documentation and communicate effectively with peers. Yet securing a quality signal on the monitor depends on a quality signal going in. Even when a product plugged into a Philips monitor appears to work as expected, the captured data may pose an unknown when not using approved supplies.

In contrast, Philips rigorously tests its supplies on its monitors and software, while also providing standards for verified third parties to meet. By providing precise, reliable measurements, these approved supplies allow Philips monitors to achieve their intended performance and help clinicians make informed decisions. They also support reliable data for alarm management and clinical decision support tools.

### **Reason 2: Promote reliable operation**

When the physical connection of a product to a Philips monitor is approved, it can help avoid equipment complications that may lead to sporadic signals or even loss of monitoring. Such disruptions can impact workflows and patient care, as clinicians turn to troubleshooting. They may need to frequently check connections, recalibrate devices or potentially even call for replacements. Trusted supplies, on the other hand, support consistent operation.

### **Reason 3: Keep care areas safe**

Approved supplies are tested to ensure they don't overheat. In particular, batteries are designed for safe operation with Philips monitors, to reduce the risk of a fire or explosion.

### **Reason 4: Protect hardware**

Approved supplies help avoid harm to monitors that can shorten their lifespans or render them unusable. These supplies are designed and tested to avoid scenarios such as damage to non-invasive blood pressure pumps (from supplies possibly shedding particles) or harm to ECG sockets.

### **Reason 5: Defend investment**

By only using approved supplies, hospitals and health systems maintain their three-year warranties on Philips patient monitors. Two reminders:

- All supplies must be approved. Warranties don't continue when other supplies are mixed in.
- Even if supplies are approved, avoid altering them. Not only does it affect the monitor warranty, it may harm the monitor itself.