



# Philips ASC and OBL Solutions

Philips is the expert cardiovascular ASC partner committed to helping you enhance your existing hospital network, with more of what you need in one trusted place.

We provide the equipment, devices, services and expertise to help you open a cardiovascular ASC that complements your existing care network, optimized for efficiency, performance and productivity.



#### Device

IVUS, physiology, specialty balloons, atherectomy and more for cardiovascular care



#### **Equipment**

Ultrasound systems, patient monitoring, power injectors, tables, cath lab stands, carts, and more



## Training and ongoing support

Product and workflow training and guidance with responsive teams who quickly resolve issues



#### **Network of experts**

Site-planning, reimbursement and coding guidance, state regulations, certificate of need (CON), accreditation, certificates and licenser support, 3D renderings and more



#### **Imaging systems**

Fixed and mobile C-arms with responsive service teams, robust service agreements and trade-in opportunities<sup>1</sup>



# Philips ASC and OBL Solutions

The streamlined solution for out-of-hospital cardiovascular labs



# The expert you need, the partner you trust

Philips ASC and OBL Solutions provide:

## **Experience**

We have the extensive experience in the cardiovascular ASC and OBL landscape from working with over 350 physicians and health networks as they opened their labs. This deep experience enables us to deliver efficient solutions that help address cardiovascular ASC requirements or challenges that surface and bring your hospital's care goals to fruition.



#### Convenience

Philips has more of what your hospital needs in one trusted place to help you open a cardiovascular ASC that complements your existing care network, all with one point of contact. With a full range of high-performing, specialized equipment, industry-leading devices, and services optimized for performance, productivity and efficiency.



### **Efficiency**

Philips is the one trusted, convenient partner hospitals work with as they open a cardiovascular ASC, with industry experience, and high-performing, specialized equipment, devices and services. Our expert team guides you at every critical step for a more streamlined process, helping you create an optimal, efficient and patient-centric care site so you can focus on hospital business.



### **Flexibility**

We provide solutions that complement existing capabilities. We offer full service and industry-leading cardiovascular solutions to complement a hospital's build-out capabilities, including working with any existing relationship with a management company. We see our role as a specialist who complements and collaborates with hospital resources to streamline, guide, and help execute the process.



# Streamlined solutions for your cardiovascular ASC

Philips ASC and OBL Solutions has the ability to create customized packages crafted to meet your specific care goals that include high performing, specialized services, equipment and industry-leading devices.



# Equipment and device options include:

- Mobile or fixed imaging systems
- Advanced imaging technologies
- Hemodynamics systems
- Ultrasound systems
- Contrast injectors
- Patient monitors
- Ancillary equipment
- Imaging and therapeutic devices (peripheral and coronary)

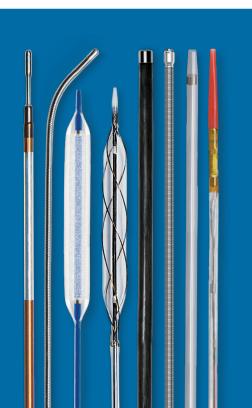
#### **Additional offerings:**

- Equipment service
- Education and training
- Advanced operating room planning
- Trade-in opportunities<sup>2</sup>
- Access to network of experts for additional services

# Access to network of experts who offer additional services:

- Site-planning
- Reimbursement and coding guidance
- State regulations
- Certificate of need (CON)
- Accreditation
- Certificates and licenser support
- 3D renderings







- $1.\ https://www.bain.com/insights/ambulatory-surgery-center-growth-accelerates-is-med tech-ready/$
- 2. Certain conditions are required and not all products will qualify