

Invest Confidently

Philips Capital provides you, our channel partners, with the financial solutions you need and the expertise required to plan and tailor financing effectively. You can invest confidently to acquire the Philips health technology your customers need.



Partnership first

Long-term relationship approach for both you and your end-customers



From our experts to yours

Tailored financing solutions in line with your business requirements and commercial strategy



Global coverage

An international network of banking and financial institutions to help you move products more quickly

Power to optimize your working capital

Trade financing

Meet your short-term operational needs with working capital solutions that help increase your buying power and grow your business

- Expand your credit limit
- Obtain financing at competitive rates
- Expand inventory for flexibility to meet market dynamics

Power to expand your business regionally

Export Financing

Access long-term, cross-border hard currency financing on attractive terms for purchasing Philips healthtech equipment

- Attractive financing rates compared to local borrowing
- Maximum 6 months deferral period*
- Lower down payment
- Higher tenor up to 7 years

Power to support your customers

End-Customer Financing

Facilitate long-term financing structures for healthcare providers to ease acquisition of Philips solutions

- Structured financing capabilities to meet end-customer requirements
- Better visibility on installed base
- Preserve local credit lines

Channel partner financing solutions are designed to address key healthcare challenges by providing:



**More
working
capital**



**Longer
repayment
periods**



**Competitive
terms**

**Build a trusted partnership
Choose Philips Capital**



How to reach us
www.philips.com

Disclaimer: This content is for general information purposes only and does not constitute a financing offer on the part of Philips. Any financing offer will be subject to customization, applicable terms and conditions, and financier approval. Financing offer and applicable terms and conditions may change without notice.

*Deferral Payment Program: Moratorium of up to 6 months possible, subject to terms, conditions, and credit approval on a case by case basis; offer valid for a limited time and to change without notice.