

PHILIPS

Ultrasound

Fleet Management



Philips Ultrasound Fleet Management. Tailored for you.

Your biomedical engineering staff has the skills and knowledge to address a multitude of equipment maintenance challenges. We provide multiple options to help you find your best balance of in-house expertise and OEM support, so that your team's time and expertise is prioritized on the right projects and money budgeted for outside services is used judiciously.

Philips Ultrasound Fleet Management provides flexibility to build your customized plan with the right combination of access to Philips tools and expertise, parts and transducer options that support clinical efficiency, opportunities to build your staff's skills and equipment standardization that enables you to manage your ultrasound fleet more effectively.

Plus, you can be confident that your tailored plan is backed by a team that understands your Philips systems and how to manage them.

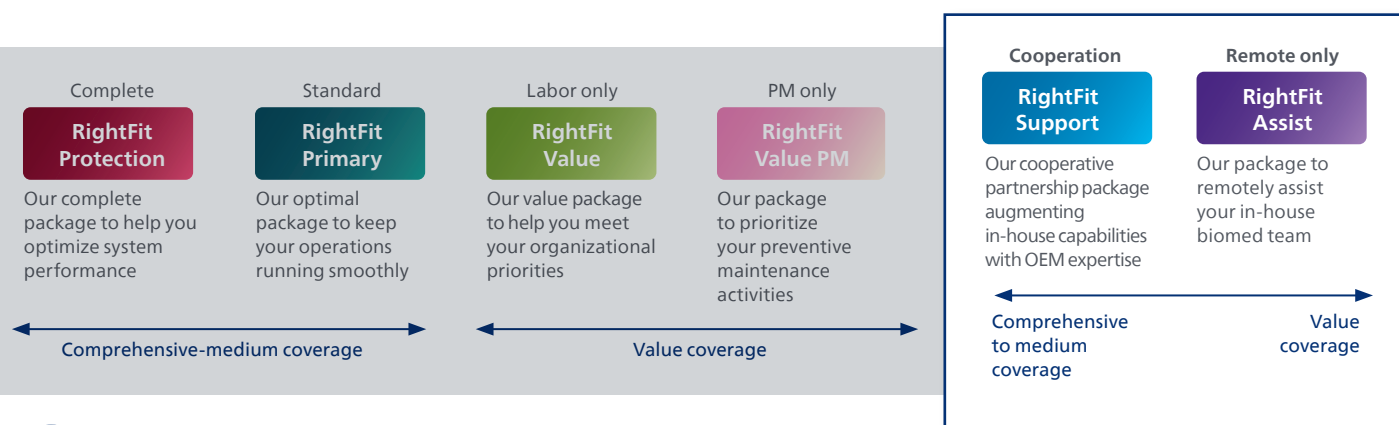
Strategic partnership. Predictable costs. Outstanding support.

Our Ultrasound Fleet Management Program is designed for organizations with large ultrasound fleets and considerable in-house expertise. Its components can be customized to match your needs: parts coverage, diagnostic tools and documentation, education and software evolution services.



Choose your level of support

RightFit service agreements vary based on preventative or corrective maintenance, desired response times, and parts delivery. **RightFit Assist** provides remote support by Philips engineers. **RightFit Support** includes a second response option that provides onsite Philips service engineer backup support for your team. Some customers prefer onsite preventative maintenance, which can also be added to RightFit Support.



Empower your team with Philips-exclusive tools and training

Support your team with in-person technical training with instructors who train our field service engineers. Purchased separately from an Assist or Support agreement, this hands-on training includes disassembly/reassembly and practicing common troubleshooting techniques. It also includes access to service documentation and advanced tools to assist in preventive and corrective maintenance on the systems, including the system hardware tests, software installation feature, error log viewer, and more. Access to these resources is only available with a service agreement and for trained engineers.



Replacement parts and transducers on your terms

Fast access to quality OEM parts and replacement transducers delivers increased clinical efficiency and greater peace of mind. Manage your budget effectively by choosing an agreement that provides new, refurbished or repaired parts. Based on frequency of use and your budgeting needs, you have several plan options. Our flat rate contract includes complete transducer coverage for included systems, while the transducer pool option includes a customer-determined number of transducer replacements per year. This applies to both refurbished and repaired transducers. Both flat rate and pooled contracts leverage the Philips exchange process, in which you return your damaged transducer to Philips after you receive your replacement transducer, delivered the next business day after order placement.



Transducers repaired with Philips quality assurance

Philips repaired transducer program is a cost-effective solution that gives you next-day access to Philips-repaired transducers. When you use the Philips exchange process, you return your damaged transducer to Philips after you receive your replacement. All transducers in the repaired transducer program are rigorously tested to Philips original manufacturing specifications. Our strict quality control procedures include testing of final functionality to ensure that image quality and color standards are met.

Choose your preferred transducer replacement option



New

Directly from the factory with all new parts

Refurbished

Brought to the current manufacturing specifications

Repaired

Brought to the original manufacturing specifications

Create a flexible spending account for your fleet



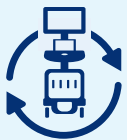
Gain budget control and flexibility through our Lifecycle Account – a single fund that you can use for purchases across your installed base, including parts, labor, technical and clinical education and upgrades – all at guaranteed lifecycle account discount rates. A Lifecycle Account allows you to manage spending across systems and sites, using predictable payments from your operating budget to manage both urgent and planned expenses.



Left to right:
Philips Affiniti, EPIQ Elite,
and Compact 5000 Series.

Extend the life of your systems. Improve the effectiveness of your team.

As your ultrasound fleet changes over time, your team needs the skills, training, tools and support to effectively maintain that fleet so you can support clinicians as they deliver outstanding patient care. Meet your organization's needs across your fleet and enhance your team's expertise with the Technology Maximizer upgrade program, outcomes-driven education, and Collaboration Live.



Standardize your fleet and protect against obsolescence

Technology Maximizer provides both software and hardware upgrade options to better manage and extend the life of your fleet and to help standardize your equipment, software and protocols. A Technology Maximizer agreement enables a predictable budget that provides the latest clinical capabilities, security advances and user interface updates for far less than purchasing individually.



Enhance in-house skills with outcomes-driven education

No third-party vendor has the depth or expertise to deliver technical and clinical training the way Philips can. Our training helps you keep your team up-to-date and supports you as your fleet evolves. It focuses on real-world system maintenance, using live systems and conducted by expert instructors. Our portfolio includes more than 500 online and offsite classes, as well as customized onsite training – often for continuing education credits. We even offer clinical training for biomedical engineers, to develop a deeper understanding of clinical use. You can plan education through the Lifecycle Account, budget for individual classes, or leverage our clinical education membership program.



Complete over 70% of common tasks remotely*



Streamline your workflow using Collaboration Live** to complete everyday tasks remotely. Using talk, text, screen share, video streaming and remote system control, you can troubleshoot, change system settings and even export logs to your Philips field service engineer from your PC instead of traveling to the system, enabling you to increase the efficiency of your biomedical engineering team with ease.

*Based on internal validation.

** Contract required. Requires release 7.0.5 or higher. Diagnostic use and remote access via mobile device or browser requires release 9.0 or higher. Multi-party and system to system connect require release 10.0 or higher.